

We are a worldwide sales network with **27 offices** covering the globe

We generate over **\$2 Billion** in global sales

Our **300** highly educated and experienced **local people**, deliver high value technical sales and marketing services

More than **300 industrial manufacturers** worldwide entrust us the sales representation of their products

95% of our people around the world **are local**
Mastering of local culture and business habits
Easy communication
Local contacts

3 areas of expertise:
Raw materials and equipment for Metals industries,
Chemicals & Minerals,
Industrial Products, mainly in North America and Asia

Expertise and solutions for your environmental issues



Over **90 years of experience** with the opening of our 1st office in New York in 1921



We are the leading network in sourcing and selling raw materials and equipment for Aluminium and ferrous industries. Our broad range of products enables us to act as a one stop shop for qualified additives, alloying metals, Aluminium products, industrial filtration systems, machines and casting equipment.



Raw Materials and Equipment for Metals Industries



We provide sales and marketing services of semi-finished non ferrous metal products, aluminium and copper electrical cable and composite panels to the transportation, electronic, construction, general engineering, packaging and other industrial markets, mainly in North America and Asia.

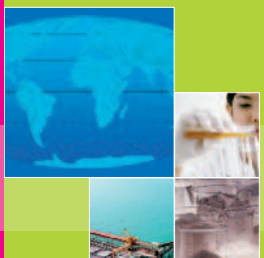


Industrial Products



We are a global supplier of chemical products, specialized in sourcing, sales & marketing and custom manufacturing. Our areas of expertise are:
- Health and Personal Care
- Catalysts and Gas Processing
- Industrial Specialties and Treatment
- Plastics, Coatings, Paper
- Refractories, Ceramics, Abrasives

We are member of NACD in the USA and able to support you with REACH governance in Europe.

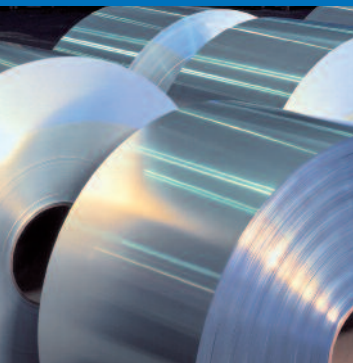


Chemicals & Minerals





Alcan's fast growing International Network creates highly valuable business links between manufacturers and their worldwide customers in Chemicals, Minerals and Raw Materials.



If you wish to grow your sales and reach new geographies, or look for new supplies, our network of experts spread over our 27 agencies worldwide, will provide you best sales & marketing services or source the products suited to your specific needs.



With our GO initiative, a comprehensive knowledge platform and methodology, AIN offers you services and products to address environmental issues and business growth.

Our worldwide teams are at your service to boost your growth and development

James Neuling
Managing Director
Alcan International Network

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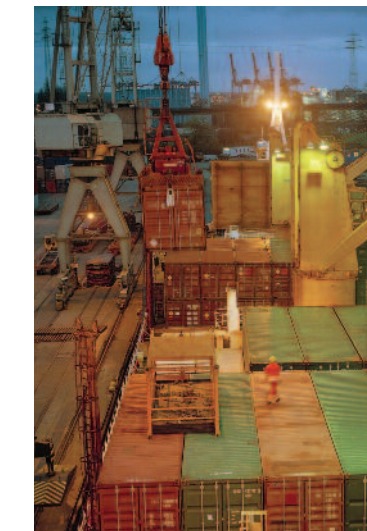
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Clean technologies, REACh,
Eco-design, Recycling...

...GO Initiative,
the future now.

<http://go.alcan-network.com>

